



News Release

FOR RELEASE FRIDAY, March 26, 2004

Bow Networks to Provide Mid West Utility with Next Generation Front End Processors

CALGARY, AB -- Bow Networks announced today that it will deliver a series of Front End Processors (FEPs) based on its eLAN™ communications platform for an integration project at a large Mid-West utility. The eLAN™ FEPs will serve to upgrade key operational systems, including DMS/SCADA. The system is expected to provide services extending from IED and RTU protocol translation to DNP routing over TCP/IP networks.

The eLAN FEPs allow the utility to preserve their investment in legacy systems while moving to the use of integrated networking technology. The eLAN architecture for Front End Processors is aimed specifically at installations where new enterprise applications and intelligent field devices mandate a graceful cut-over to a networked environment. Features such as remote administration through SNMP, communications channel eavesdropping and extremely high data throughput help to facilitate the transition.

Bow Networks CEO, Jeff Gill, explains, "The increased focus on operational efficiencies and capital budget constraints has definitely enhanced the level of interest in technology that accommodates past investment in automation, while moving toward modern network architectures. Our eLAN™ family of products is targeted at this opportunity and we look forward to seeing it provide benefit to this utility."

Bow Networks is a utility automation company and the developer of the eLAN™ communications platform. Bow is headquartered in Calgary, Canada.

For additional information contact:

Bow Networks
Deryk Yuill
Vice President, Business Development
(403) 640-8412
deryk.yuill@bownetworks.com