

compliance requirements. Bow Networks is the primary developer of CrossBow server software. Both companies will market CrossBow in other industrial sectors.

“With NERC CIP compliance deadlines looming, power utilities are looking to vendors to provide cost-effective solutions, rather than individual products,” said John Shaw, GarrettCom EVP. “CrossBow provides a complete, easy-to-deploy answer to perimeter and remote access security requirements using proven software from a proven partner. CrossBow is not only well integrated with GarrettCom products, but has an open architecture that today supports market-leading dial-up gateways and other embedded networking products.”

“This is an important time in the development of secure networking for power utilities and other critical industries,” said Jeff Gill, Bow Networks President. “GarrettCom has a leadership position in hardened networking, including legacy SCADA networks at many power utilities. Our CrossBow agreement provides an integrated cyber security solution for this established customer base, as well as for new customers looking to deploy access security into environmentally challenging industrial applications.”

About Bow Networks

Bow Networks Inc., Calgary, Alberta, Canada, delivers solutions that enable utility-wide real-time acquisition and management of substation and field information. Since 1986, the company has assisted many utilities worldwide to achieve better asset utilization and superior quality of service levels. For more information on Bow Networks and its products, visit www.bownetworks.com

About GarrettCom

GarrettCom, Inc., Fremont, Calif., USA, is an industry leader in providing networking solutions for challenging industrial environments, including manufacturing, power utility substations, telecommunications, oil and gas facilities, traffic control and video surveillance. The company's products provide a comprehensive industrial network architecture encompassing a switched Ethernet core, distributed edge devices for both

Ethernet and Serial protocols, and secured connections to various WAN services. For more information on GarrettCom and its products, visit www.garrettcom.com.

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